

Appendix 4 Experimental Instructions: Additional Treatments

The instructions in the additional treatments were based on those described previously in Appendix B. Here we list the changes in those instructions for each treatment.

REPETITION treatment

- lines 18–26: *Twenty people will participate in this experimental session. During the session, you will have to make decisions individually.*
The experiment consists of two parts:
 - *in the first part, you will decide as an individual;*
 - *in the second part, you will decide as an individual.*
- lines 79–130: deleted.

VOTING treatment

- lines 29–32: *For your participation, you will receive a show-up fee of €4*
- lines 87–88: deleted
- lines 90–91: deleted
- line 92: *For the first trial* deleted
- lines 105–111: *The decision you make will be the vote for your group. Once you have selected a switching point for the vote, you can continue by clicking on "OK".*

INFORMED PLANNER treatment

- lines 18–26: *Twenty people will participate in this experimental session. During the session, you will have to make decisions individually for yourself and for a group. Therefore, you will decide for yourself on some decisions and for you and other participants on other decisions. For reasons of anonymity, you will*

not have access to the other participants' identities.

The experiment consists of two parts:

- in the first [second] part, you will decide as an individual;*
- in the second [first] part, you will decide for a group of five people (i.e., you and four other people).*

- *lines 29–32: For your participation, you will receive a show-up fee of €4*
- *lines 80–81: For collective decisions, you will have to reply for a group of five to a series of choice questions regarding different amounts of money available at different dates.*
- *lines 84–88: ... before making a decision for the group. All the collective amounts will be shared equally among the members of the group. Each member of the group will make his/her choice for the group. Payments will be based on the decision of one member of the group chosen at random. The decision will be made after one display of opinions for each group member.*
- *line 92: For the first trial deleted*
- *lines 109–112: After this display, the decision you take will be your decision for the group. After that decision the result of your choice will appear.*
- *lines 115 and 117: you replaces a majority of members*
- *line 123: Once you have made a decision, you can proceed with the next decision.*

UNINFORMED PLANNER treatment

The changes for this treatment are the same as those just described for the INFORMED PLANNER treatment *plus* the following changes for lines 80–115.

- *lines 80–88: For collective decisions, you will have to reply for a group of five individuals to a series of choice questions regarding different amounts of money available at different dates. All the collective amounts will be shared equally among the members of the group. Each member of the group will make his/her*

choice for the group. Payments will be based on the decision of one member of the group chosen at random.

- line 92: *For the first trial* deleted
- lines 105–114: *After your decision, the result of you choice will appear.*