**Appendix: Experiment Instructions**

**Part I. Survey Questionnaire**

What is your age? \_\_\_\_\_

What is your gender?

o Female

o Male

o Transgender

o Non-binary

What is your marital status?

o Single

o Cohabiting

o Married

o Separated

o Divorced

o Widowed

What is your ethnicity?

o Caucasian

o African American

o American Indian or Alaska Native

o Latin American or Hispanic

o Asian or Asian American

o Native Hawaiian or other Pacific Islander

o Multi-ethnic

o Other ethnicity that is not listed

What is your education level? (only for Mturk worker)

o Less than high school degree

o High school degree or equivalent

o Some college but no degree

o Associate degree

o Bachelor's degree

o Graduate degree

Are you a full-time student? (Student sample-only)

o Yes

o No

Which year are you? (Student sample-only)

o Freshman

o Sophomore

o Junior

o Senior

o Graduate student

What is/are your major(s)? (Please write N/A for undetermined major.) (Student sample-only) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

What is your current employment status?

o Employed

o Unemployed

o Self-employed

What is your household's approximate annual income? (Mturk worker-only)

o $24,999 or less

o $25,000-$49,999

o $50,000-$74,999

o $75,000-$99,999

o $100,000 or above

How are you paying for your expenses at college? (Select all that apply) (Student sample-only)

o I am paying myself.

o I am taking a student loan.

o My family pays for my expenses.

o My scholarship covers part/all of the expenses.

o Other. Please specify:\_\_\_\_\_\_\_\_\_\_

What is your political view?

o Democratic

o Republican

o Independent

o None of the above

How religious do you consider yourself?

o Not religious at all

o Just a little religious

o Somewhat religious

o Religious

o Very religious

Do you believe in karma?

o No, there is no such thing as karma.

o Yes, I believe there are good and bad karma.

Do you practice meditation regularly?

o Yes

o No

o Not sure

Please tell us what type of meditation you do. (If Do you practice meditation regularly? = Yes) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

What is your county of birth? \_\_\_\_\_\_\_\_\_

What is your first language? \_\_\_\_\_\_\_\_\_

Did you grow up with siblings or other children in the same house?

o Yes

o No

(Attention check) Who is the current president of the United States? (Mturk worker-only)

o Kanye West

o Donald Trump

(Attention check) Where is the federal capital of the United States? (Student sample-only)

o New York City

o Washington, D.C.

How often do you use Facebook? (Mturk worker-only)

o Every few weeks or less often

o A few days a week

o About once a day

o Several times a day

o I don't have a Facebook account

 How often do you use Twitter? (Mturk worker-only)

o Every few weeks or less often

o A few days a week

o About once a day

o Several times a day

o I don't have a Twitter account

How often do you use Instagram? (Mturk worker-only)

o Every few weeks or less often

o A few days a week

o About once a day

o Several times a day

o I don't have a Facebook account

Have you been washing your hands frequently, wearing face coverage in public, and practicing social distancing in the past month?

o Not at all

o Rarely

o Sometimes

o Most of the time

o All the time

Do you think you can protect yourself against COVID-19?

o I cannot do anything to reduce the risk.

o I can reduce the risk a little.

o I can reduce the risk moderately.

o I can reduce the risk a lot.

o I can prevent it completely.

Do you know anyone who has been infected by COVID-19?

o No.

o Yes, myself, am/was infected.

o Yes, my family member(s) is/was infected.

o Yes, my coworker(s)/friend(s) is/was infected.

o Yes, a casual acquaintance(s) is/was infected.

How has COVID-19 affected your life overall?

o Negatively.

o Positively.

o My life has not changed much.

o It is hard to say.

Here are a number of characteristics that may or may not apply to you. Please indicate the extent to which you agree or disagree with that statement. I see myself as Someone Who...

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|   | Strongly Disagree | Somewhat Disagree | Neither Agree nor Disagree | Somewhat Agree | Strongly Agree |
| 1. Is talkative | o  | o  | o  | o  | o  |
| 2. Tends to find fault with others | o  | o  | o  | o  | o  |
| 3. Does a thorough job | o  | o  | o  | o  | o  |
| 4. Is depressed, blue | o  | o  | o  | o  | o  |
| 5. Is original, comes up with new ideas | o  | o  | o  | o  | o  |
| 6. Is reserved | o  | o  | o  | o  | o  |
| 7. Is helpful and unselfish with others | o  | o  | o  | o  | o  |
| 8. Can be somewhat careless | o  | o  | o  | o  | o  |
| 9. Is relaxed, handles stress well | o  | o  | o  | o  | o  |
| 10. Is curious about many different things | o  | o  | o  | o  | o  |
| 11. Is full of energy | o  | o  | o  | o  | o  |
| 12. Starts quarrels with others | o  | o  | o  | o  | o  |
| 13. Is a reliable | o  | o  | o  | o  | o  |
| 14. Can be tense | o  | o  | o  | o  | o  |
| 15. Is ingenious, a deep thinker | o  | o  | o  | o  | o  |
| 16. Generates a lot of enthusiasm | o  | o  | o  | o  | o  |
| 17. Has a forgiving nature | o  | o  | o  | o  | o  |
| 18. Tends to be disorganized | o  | o  | o  | o  | o  |
| 19. Worries a lot | o  | o  | o  | o  | o  |
| 20. Has an active imagination | o  | o  | o  | o  | o  |
| 21. Tends to be quiet | o  | o  | o  | o  | o  |
| 22. Is generally trusting | o  | o  | o  | o  | o  |
| 23. Tends to be lazy | o  | o  | o  | o  | o  |
| 24. Is emotionally stable, not easily upset | o  | o  | o  | o  | o  |
| 25. Is inventive | o  | o  | o  | o  | o  |
| 26. Has an assertive personality | o  | o  | o  | o  | o  |
| 27. Can be cold and aloof (27) | o  | o  | o  | o  | o  |
| 28. Perseveres until the task is finished | o  | o  | o  | o  | o  |
| 29. Can be moody | o  | o  | o  | o  | o  |
| 30. Values artistic, aesthetic experiences | o  | o  | o  | o  | o  |
| 31. Is sometimes shy, inhibited | o  | o  | o  | o  | o  |
| 32. Is considerate and kind to almost everyone | o  | o  | o  | o  | o  |
| 33. Does things efficiently | o  | o  | o  | o  | o  |
| 34. Click "Strongly Agree” for this question | o  | o  | o  | o  | o  |
| 35. Prefers work that is routine | o  | o  | o  | o  | o  |
| 36. Is outgoing, sociable | o  | o  | o  | o  | o  |
| 37. Is sometimes rude to others | o  | o  | o  | o  | o  |
| 38. Makes plans and follows through with them | o  | o  | o  | o  | o  |
| 39. Gets nervous easily | o  | o  | o  | o  | o  |
| 40. Likes to reflect, play with ideas | o  | o  | o  | o  | o  |
| 41. Has few artistic interests | o  | o  | o  | o  | o  |
| 42. Likes to cooperate with others | o  | o  | o  | o  | o  |
| 43. Is easily distracted | o  | o  | o  | o  | o  |
| 44. Is sophisticated in art, music, or literature | o  | o  | o  | o  | o  |
| 45. Remains calm in tense situations | o  | o  | o  | o  | o  |
| 46. Enjoy being unique and different from others in many respects. | o  | o  | o  | o  | o  |
| 47. Can talk openly with a person who I meet for the first time, even when this person is much older than I am. | o  | o  | o  | o  | o  |
| 48. Even when I strongly disagree with group members, I avoid an argument. | o  | o  | o  | o  | o  |
| 49. Have respect for the authority figures with whom I interact. | o  | o  | o  | o  | o  |
| 50. Do my own thing, regardless of what others think. | o  | o  | o  | o  | o  |
| 51. Respect people who are modest about themselves. | o  | o  | o  | o  | o  |
| 52. Feel it is important for me to act as an independent person. | o  | o  | o  | o  | o  |
| 53. Will sacrifice my self-interest for the benefit of the group I am in. | o  | o  | o  | o  | o  |
| 54. Would rather say “No” directly, than risk being misunderstood. | o  | o  | o  | o  | o  |
| 55. Having a lively imagination is important to me. | o  | o  | o  | o  | o  |
| 56. Click "Somewhat Agree" for this question | o  | o  | o  | o  | o  |
| 57. Should take into consideration my parents’ advice when making education/career plans. | o  | o  | o  | o  | o  |
| 58. Feel my fate is intertwined with the fate of those around me. | o  | o  | o  | o  | o  |
| 59. Prefer to be direct and forthright when dealing with people I’ve just met. | o  | o  | o  | o  | o  |
| 60. Feel good when I cooperate with others. | o  | o  | o  | o  | o  |
| 61. Is comfortable with being singled out for praise or rewards | o  | o  | o  | o  | o  |
| 62. Feel responsible if my brother or sister fails. | o  | o  | o  | o  | o  |
| 63. Often have the feeling that my relationships with others are more important than my own accomplishments. | o  | o  | o  | o  | o  |
| 64. Speaking up during a class or a meeting is not a problem for me. | o  | o  | o  | o  | o  |
| 65. Would offer my seat in a bus to my professor or my boss. | o  | o  | o  | o  | o  |
| 66. Act the same way no matter who I am with. | o  | o  | o  | o  | o  |
| 67. My happiness depends on the happiness of those around me. | o  | o  | o  | o  | o  |
| 68. Value being in good health above everything. | o  | o  | o  | o  | o  |
| 69. Will stay in a group if they need me, even when I am not happy with the group. | o  | o  | o  | o  | o  |
| 70. Click "Strongly Disagree" for this question | o  | o  | o  | o  | o  |
| 71. Try to do what is best for me, regardless of how that might affect others. | o  | o  | o  | o  | o  |
| 72. Being able to take care of myself is a primary concern for me. | o  | o  | o  | o  | o  |
| 73. It is important to me to respect decisions made by the group. | o  | o  | o  | o  | o  |
| 74. My personal identity, independent of others, is very important to me. | o  | o  | o  | o  | o  |
| 75. It is important for me to maintain harmony within my group. | o  | o  | o  | o  | o  |
| 76. I act the same way at home that I do at school or at work | o  | o  | o  | o  | o  |
| 77. I usually go along with what others want to do, even when I would rather do something different. | o  | o  | o  | o  | o  |

Thank you for completing the survey. You have earned $1.00 for your participation. If you did not skip any questions, you will receive an additional $2.00 ($4.00 for students) as a bonus. Please click the "Next" button to proceed.

**Part II. Donation**

1. **Baseline group: No donation revision**

Now you have a chance to donate to a charity.

Médecins Sans Frontières (MSF, also known as Doctors Without Borders), is an international, independent medical humanitarian organization. Founded in 1971, MSF is best known for its projects in conflict zones and in countries affected by epidemic diseases. In 2019, over 35,000 personnel of MSF have provided medical aid in over 70 countries. MSF is also opening new projects in response to COVID-19 and adapting existing ones to help cope if cases are identified. For more information about previous and current programs of MSF, please visit <https://www.msf.org>.

Would you like to donate to Médecins Sans Frontières (Doctors Without Borders) today? Your donation will be deducted from the $2 bonus ($4.00 for students) you have earned from this survey if you choose to donate.

o I would like to donate.

o I would like not to donate.

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Please answer the following questions. (*If ‘I would like to donate’ is selected.*)

o How much of your bonus would you like to DONATE? (The amount will be deducted from the $2.00 ($4.00 for students) bonus.\_\_\_\_\_\_\_\_\_

o How much do you think an average Mturk worker (or a student) would give in this task? (If you guess within 10 cents of the most frequent amount contributed, we will pay you an additional $0.5.) \_\_\_\_\_\_\_\_\_\_\_\_\_\_

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Please answer the following questions. (*If ‘I would like not to donate’ is selected.*)

o How much do you think an average Mturk worker (or a student) would give in this task? (If you guess within 10 cents of the most frequent amount contributed, we will pay you an additional $0.5.) \_\_\_\_

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(For Mturk workers) Thank you very much for your donation to Médecins Sans Frontières (Doctors Without Borders). We would like to recognize you. If you wish to be recognized, we will post a thank-you note on our social media (Facebook, Instagram, and/or Twitter) with your name and the amount donated and tag you. We will need you to provide your name and social media information. This recognition is purely voluntary. You do not need to provide any information if you wish not to be recognized. (*If ‘I would like to donate’ is selected.)*

(For students) Thank you very much for your donation to Médecins Sans Frontières (Doctors Without Borders). We would like to recognize you. We will post a Thank-you Card ([click here to view the card](https://uncp.co1.qualtrics.com/CP/File.php?F=F_eQY1txpWUNwpbrD)) on the University website and the social media (Facebook, Instagram, and Twitter) with your name, major, and class year. This recognition is completely voluntary. (*If ‘I would like to donate’ is selected.)*

o I wish to be recognized.

o I do not wish to be recognized.

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(For Mturk workers) Since you choose to be recognized, please provide the following information: (*If ‘I wish to be recognized’ is selected.*)

o Name: \_\_\_\_\_\_\_\_

o Social Media (Facebook, Twitter, and/or Instagram): \_\_\_\_\_

(For students) Please provide the following information so we can recognize you. *(If ‘I wish to be recognized’ is selected)*

o Your first and last name;\_\_\_\_\_\_\_\_\_\_\_\_

o Your major and class year:\_\_\_\_\_\_\_\_\_\_

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(For Mturk workers) Thank you very much for your donation to Médecins Sans Frontières (Doctors Without Borders). Your donation will be deducted from your earnings from the survey. If you choose to be recognized, we will post a thank-you note on social media (Facebook, Instagram, and/or Twitter) with your name and the amount donated and tag you in 2 weeks.

(For students) Thank you very much for your donation to Médecins Sans Frontières (Doctors Without Borders). Your donation will be deducted from your earnings from the survey. If you choose to be recognized, please visit the University website and social media (Facebook, Instagram, and Twitter) in one month to see your thank-you card.

1. ***Comparison group: Donation revision***

You have a chance to donate to a charity now. Médecins Sans Frontières (MSF, also known as Doctors Without Borders), is an international, independent medical humanitarian organization. Founded in 1971, MSF is best known for its projects in conflict zones and in countries affected by epidemic diseases. In 2019, over 35,000 personnel of MSF have provided medical aid in over 70 countries. MSF is also opening new projects in response to COVID-19 and adapting existing ones to help cope if cases are identified. For more information about previous and current programs of MSF, please visit <https://www.msf.org>.

Would you like to donate to Médecins Sans Frontières (Doctors Without Borders) today? Your donation will be deducted from the $2 bonus ($4.00 for students) you have earned from this survey if you choose to donate.

o I would like to donate.

o I would like not to donate.

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Please answer the following questions. (If ‘I would like to donate’ is selected.)

o How much of your bonus would you like to DONATE? (The amount will be deducted from the $2.00 ($4.00 for students) bonus.\_\_\_\_\_\_\_

o How much do you think an average Mturk worker (or a student) would give in this task? (If you guess within 10 cents of the most frequent amount contributed, we will pay you an additional $0.5.) \_\_\_\_\_\_\_\_\_\_\_\_\_

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(For Mturk workers) We would like you to know that if you choose to donate, we can post a thank-you note on our social media (Facebook, Instagram, and/or Twitter) with your name and the amount donated and tag you. We will need you to provide your name and social media information. This recognition is purely voluntary. You do not need to provide any information if you wish not to be recognized. If you would like to change your mind about the donation amounts entered previously, you may do that now. Otherwise, please confirm the amounts by entering them again and answer the following questions. (*If ‘I would like to donate’ is selected.*)

o How much of your bonus would you like to DONATE? (The amount will be deducted from the $2.00 bonus.) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

o Your name, if you choose to be recognized. Otherwise, leave it blank. \_\_\_\_\_\_\_\_

o Your social media account (Facebook, Twitter, and/or Instagram), if you choose to be recognized. Otherwise, leave it blank. \_\_\_\_\_\_\_\_\_\_\_\_

(For students) We would like you to know that if you choose to donate, we will post a Thank-you Card ([click here to view a sample card](https://uncp.co1.qualtrics.com/CP/File.php?F=F_eQY1txpWUNwpbrD)) on the University website and social media (Facebook, Instagram, and Twitter) with your name, major, and school year. This recognition is completely voluntary. You do not need to provide any information if you wish not to be recognized. If you have changed your mind about the donation amount entered previously, you may enter a new amount below. Otherwise, please confirm the amounts by entering them again and answer the following questions.(*If ‘I would like to donate’ is selected.*)

o How much of your bonus would you like to DONATE? (The amount will be deducted from the $4.00 bonus.) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

o Your name, if you choose to be recognized. Otherwise, leave it blank. \_\_\_\_\_\_\_\_

o Please confirm your major and class year, if you choose to be recognized. Otherwise, leave it blank. \_\_\_\_\_\_\_\_\_\_\_\_

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(For Mturk workers) We would like you to know that if you choose to donate, we can post a thank-you note on our social media (Facebook, Instagram, and/or Twitter) with your name and the amount donated and tag you. We will need you to provide your name and social media information. This recognition is purely voluntary. You do not need to provide any information if you wish not to be recognized. If you would like to change your mind about the donation, please answer the questions below. Otherwise, you may enter '0' in the donation box and leave other boxes blank. (*If ‘I would like not to donate’ is selected.*)

o How much of your bonus would you like to DONATE? (The amount will be deducted from the $2.00 bonus.) \_\_\_\_\_\_\_\_\_

o How much do you think an average Mturk worker would give in this task? (If you guess within 10 cents of the most frequent amount contributed, we will pay you an additional $0.5.)\_\_\_\_\_\_\_\_\_\_

o Your name, if you choose to be recognized. Otherwise, leave it blank.\_\_\_\_

o Your social media account (Facebook, Twitter, and/or Instagram), if you choose to be recognized. Otherwise, leave it blank.\_\_\_\_\_

(For students) We would like you to know that if you choose to donate, we will post a Thank-you Card ([click here to view a sample card](https://uncp.co1.qualtrics.com/CP/File.php?F=F_eQY1txpWUNwpbrD)) on the University website and social media (Facebook, Instagram, and Twitter) with your name, major, and school year. If you have changed your mind about the donation amount entered previously, you may enter a new amount. Otherwise, you may enter '0' in the donation box. This recognition is completely voluntary. You do not need to provide any information if you wish not to be recognized. (*If ‘I would like not to donate’ is selected.*)

o How much of your bonus would you like to DONATE? (The amount will be deducted from the $4.00 bonus.) \_\_\_\_\_\_\_\_\_

o How much do you think an average student would give in this task? (If you guess within 10 cents of the most frequent amount contributed, we will pay you an additional $0.5.)\_\_\_\_\_\_\_\_\_\_

o Your name, if you choose to be recognized. Otherwise, leave it blank.\_\_\_\_

o Please confirm your major and class year, if you choose to be recognized. Otherwise, leave it blank.\_\_\_\_\_

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(For Mturk workers) Thank you very much for your donation to Médecins Sans Frontières (Doctors Without Borders). Your donation will be deducted from your earnings from the survey. If you choose to be recognized, we will post a thank-you note on social media (Facebook, Instagram, and/or Twitter) with your name and the amount donated and tag you in 2 weeks.

(For students) Thank you very much for your donation to Médecins Sans Frontières (Doctors Without Borders). Your donation will be deducted from your earnings from the survey. If you choose to be recognized, please visit the University website and social media (Facebook, Instagram, and Twitter) in one month to see your thank-you card.