**Appendix - Table A3 SUR model results for the seven interventions, model with political orientation.**

Standard errors are reported in parentheses. *N* = 598, 86 participants did not disclose their political orientation and were removed from the sample for the estimation of this model.

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Variable | Knowledge and information | Simplified disclosure | Social norms | Reminders | Presentation of options | Active choice | Defaults |
|  | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* |
| Intercept | 2.784 (0.245) *p*<.001 | 2.531 (0.248) *p*<.001 | 2.401 (0.304) *p*<.001 | 2.200 (0.272) *p*<.001 | 2.386 (0.311) *p*<.001 | 3.815 (0.286) *p*<.001 | 1.965 (0.269) *p*<.001 |
| Agent of intervention: financial company vs. policy maker | -0.096 (0.060) *p*=.109 | 0.015 (0.060) *p*=.802 | -0.034 (0.069) *p*=.626 | 0.014 (0.068) *p*=.837 | 0.073 (0.071) *p*=.306 | 0.087 (0.069) *p*=.207 | 0.127 (0.066) *p*=.053 |
| Perceived self-effectiveness | 0.250 (0.024) *p*<.001 | 0.271 (0.025) *p*<.001 | 0.367 (0.031) *p*<.001 | 0.326 (0.032) *p*<.001 | 0.299 (0.032) *p*<.001 | 0.198 (0.028) *p*<.001 | 0.308 (0.026) *p*<.001 |
| Perceived other-effectiveness | 0.095 (0.033) *p*=.004 | 0.051 (0.035) *p*=.147 | -0.168 (0.040) *p*<.001 | 0.073 (0.040) *p*=.068 | -0.149 (0.041) *p*<.001 | 0.076 (0.039) *p*=.053 | 0.024 (0.037) *p*=.507 |
| Age | 0.000 (0.003) *p*=.885 | 0.003 (0.003) *p*=.234 | 0.004 (0.003) *p*=.223 | 0.000 (0.003) *p*=.883 | 0.008 (0.003) *p*=.011 | -0.012 (0.003) *p*<.001 | 0.008 (0.003) *p*=.006 |
| Gender: male vs. female | -0.156 (0.083) *p*=.060 | -0.052 (0.083) *p*=.534 | -0.197 (0.097) *p*=.042 | -0.182 (0.094) *p*=.054 | -0.222 (0.099) *p*=.025 | -0.095 (0.095) *p*=.320 | -0.014 (0.091) *p*=.875 |
| Political orientation:  Very Left (1) - Very Right (5) | -0.042 (0.034) *p*=.211 | -0.009 (0.034) *p*=.798 | -0.012 (0.039) *p*=.763 | 0.025 (0.039) *p*=.524 | -0.053 (0.040) *p*=.188 | -0.095 (0.039) *p*=.016 | -0.049 (0.037) *p*=.192 |
| Adjusted R square | 14.78% | 15.95% | 12.95% | 13.37% | 11.09% | 9.60% | 15.20% |