**Appendix - Table A4 SUR model results for the seven interventions, model including all participants**

Standard errors are reported in parentheses. *N* = 696

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Variable | Knowledge and Information | Simplified Disclosure | Social Norms | Reminders | Presentation of Options | Active Choice | Defaults |
|  | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* | Coefficient (*SE*) *p* |
| Intercept | 2.377 (0.196) *p* < .001 | 2.410 (0.195) *p* < .001 | 2.218 (0.242) *p* < .001 | 2.280 (0.213) *p* < .001 | 2.328 (0.251) *p* < .001 | 3.169 (0.231) *p* < .001 | 1.795 (0.216) *p* < .001 |
| Agent of intervention: financial company vs. policy maker | -0.064 (0.056) *p* = .254 | 0.048 (0.055) *p* = .387 | -0.002 (0.064) *p* = .981 | 0.059 (0.062) *p* = .344 | 0.071 (0.066) *p* = .283 | 0.098 (0.065) *p* = .133 | 0.168 (0.061)*p* = .006 |
| Perceived self-effectiveness | 0.258 (0.023) *p* < .001 | 0.275 (0.023) *p* < .001 | 0.377 (0.028) *p* < .001 | 0.325 (0.029) *p* < .001 | 0.293 (0.030) *p* < .001 | 0.213 (0.026) *p* < .001 | 0.307 (0.025) *p* < .001 |
| Perceived other-effectiveness | 0.085 (0.031) *p* < .007 | 0.043 (0.032) *p* = .186 | -0.142 (0.036) *p* < .001 | 0.071 (0.037) *p* = .051 | -0.173 (0.039) *p* < .001 | 0.072 (0.037) *p* = .054 | -0.001 (0.034) *p* = .976 |
| Age | 0.004 (0.003) *p* = .109 | 0.004 (0.002) *p* = .076 | 0.004 (0.003) *p* = .209 | -0.001 (0.003) *p* = .694 | 0.008 (0.003) *p* = .009 | -0.007 (0.003) *p* = .020 | 0.009 (0.003) *p* = .001 |
| Gender: male vs. female | -0.181 (0.074) *p* = .015 | -0.093 (0.073) *p* = .203 | -0.188 (0.085) *p* = .027 | -0.197 (0.082) *p* = .017 | -0.223 (0.088) *p* = .011 | -0.118 (0.086) *p* = .173 | -0.014 (0.081) *p* = .859 |
| Adjusted *R*2  | 14.74% | 16.35% | 13.94% | 13.48% | 10.16% | 7.91% | 14.78% |