**Do Women Make More Credible Threats?**

**Gender Stereotypes, Audience Costs, and Crisis Bargaining**

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Original variables in dataset (TESS.csv)

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| **Variable** | **Description** |
| PartyID | Respondent partisan identification. Strong Republican = 1; Strong Democrat = 7. |
| Ideology | Respondent ideology. Extremely Conservative = 1; Extremely Liberal = 7. |
| Gender | Respondent gender. Male = 0; Female = 1. |
| Age4 | Respondent age. 18-29 = 1; 30-44 = 2; 45-49 = 3; 60+ = 4. |
| Age7 | Respondent age. 18-24 = 1; 25-34 = 2; 35-44 = 3; 45-54 = 5; 65-74 = 6; 75+ = 7. |
| White | Respondent race/ethnicity. Non-White = 0; White = 1. |
| Black | Respondent race/ethnicity. Non-Black = 0; Black = 1. |
| Hispanic | Respondent race/ethnicity. Non-Hispanic = 0; Hispanic = 1. |
| Asian | Respondent race/ethnicity. Non-Asian = 0; Asian = 1. |
| Education5 | Respondent education. No HS Diploma = 1; HS Grad = 2; Some College = 4; BA = 5; Graduate Degree = 5. |
| Income6 | Respondent income. Under 20k = 1; 20k-40k = 2; 40k-75k = 3; 75k-100k = 4; 100k-200k = 5; 200k+ = 6. |
| SexismOrder | Sexism questions shown pre-treatment = 0; Sexism questions shown post-treatment = 1. |
| HostileSexism1 | Respondent level of hostile sexism question 1: “Feminists are making reasonable demands of men.” Least sexist = 1; Most sexist = 6. |
| HostileSexism2 | Respondent level of hostile sexism question 2: “Women must overcome more obstacles than men to be professionally successful.” Least sexist = 1; Most sexist = 6. |
| HostileSexism3 | Respondent level of hostile sexism question 3: “Women who complain about discrimination often cause more problems than they solve.” Least sexist = 1; Most sexist = 6. |
| HostileSexism4 | Respondent level of hostile sexism question 4: “When women demand equality these days, they are actually seeking special favors.” Least sexist = 1; Most sexist = 6. |
| BenevolentSexism1 | Respondent level of benevolent sexism question 1: “Compared to men, women tend to have a superior moral sensibility.” Least sexist = 1; Most sexist = 6. |
| BenevolentSexism2 | Respondent level of benevolent sexism question 2: “Many women have a quality of purity that few men possess.” Least sexist = 1; Most sexist = 6. |
| BenevolentSexism3 | Respondent level of benevolent sexism question 3: “Men have no special obligation to provide financially for the women in their lives”. Least sexist = 1; Most sexist = 6. |
| BenevolentSexism4 | Respondent level of benevolent sexism question 4: “There is no need for men to cherish or protect women.” Least sexist = 1; Most sexist = 6. |
| MilAssert1 | Respondent level of militant assertiveness question 1: “The best way to ensure world peace is through American military strength.” Least hawkish = 1; most hawkish = 5. |
| MilAssert2 | Respondent level of militant assertiveness question 2: “Going to war is unfortunate, but sometimes the only solution to international problems.” Least hawkish = 1; most hawkish = 5. |
| MilAssert3 | Respondent level of militant assertiveness question 3: “The use of military force only makes problems worse.” Least hawkish = 1; most hawkish = 5. |
| MaleName | Male name assigned respondents. Eric = 0; Steven = 1. |
| FemaleName | Female name assigned respondents. Erica = 0; Stephanie = 1. |
| FemaleUS | Gender of the US president. Male = 0; Female = 1. |
| FemaleOpp | Gender of the foreign leader. Male = 0; Female = 1. |
| DemocratUS | Party identification of the US president. Republican = 0; Democrat = 1. |
| StayOut | Presidential action. Other = 0; Stay Out = 1. |
| NotEngage | Presidential action. Other = 0; Not Engage = 1. |
| Engage | Presidential action. Other = 0; Engage = 1. |
| MM\_StayOut | Gender dyad and presidential action. Other = 0; Male US president, male foreign leader, and Stay Out = 1. |
| MM\_NotEngage | Gender dyad and presidential action. Other = 0; Male US president, male foreign leader, and Not Engage = 1. |
| MM\_Engage | Gender dyad and presidential action. Other = 0; Male US president, male foreign leader, and Engage = 1. |
| FM\_StayOut | Gender dyad and presidential action. Other = 0; Female US president, male foreign leader, and Stay Out = 1. |
| FM\_NotEngage | Gender dyad and presidential action. Other = 0; Female US president, male foreign leader, and Not Engage = 1. |
| FM\_Engage | Gender dyad and presidential action. Other = 0; Female US president, male foreign leader, and Engage = 1. |
| MF\_StayOut | Gender dyad and presidential action. Other = 0; Male US president, female foreign leader, and Stay Out = 1. |
| MF\_NotEngage | Gender dyad and presidential action. Other = 0; Male US president, female foreign leader, and Not Engage = 1. |
| MF\_Engage | Gender dyad and presidential action. Other = 0; Male US president, female foreign leader, and Engage = 1. |
| FF\_StayOut | Gender dyad and presidential action. Other = 0; Female US president, female foreign leader, and Stay Out = 1. |
| FF\_NotEngage | Gender dyad and presidential action. Other = 0; Female US president, female foreign leader, and Not Engage = 1. |
| FF\_Engage | Gender dyad and presidential action. Other = 0; Female US president, female foreign leader, and Engage = 1. |
| Disapproval | Opinion of how the US president handled the situation. Strongly approve = 1; Strongly disapprove = 7. |
| DisapprovalBinary | Opinion of how the US president handled the situation. 0 = Don’t disapprove; 1 = Disapprove. |
| AttentionCheck1 | Respondent attention check question 1: “What was the name of the US president?” Incorrect = 0; Correct = 1. |
| AttentionCheck2 | Respondent attention check question 1: “What was the sex of the leader of the attacking country?” Incorrect = 0; Correct = 1. |
| AttentionCheck3 | Respondent attention check question 1: “What was the party affiliation of the US president?” Incorrect = 0; Correct = 1. |
| AttentionCheck | Aggregate respondent attention check performance. All incorrect = 0; All correct = 3. |
| RegimeConfounding | Estimate of how democratic the attacking country is. Least democratic = -10; Most democratic = 10. |
| NonWhiteConfounding | Estimate of what race the US president is. White = 0; Non-White = 1. |
| BlackConfounding | Estimate of what race the US president is. Non-Black = 0; Black = 1. |
| HispanicConfounding | Estimate of what race the US president is. Non-Hispanic = 0; Hispanic = 1. |
| Q4\_1 | Open-ended question 1: “Write down for words that you believe describe the US president in the situation.” |
| Q4\_2 | Open-ended question 2: “Write down for words that you believe describe the US president in the situation.” |
| Q4\_3 | Open-ended question 3: “Write down for words that you believe describe the US president in the situation.” |
| Q4\_4 | Open-ended question 4: “Write down for words that you believe describe the US president in the situation.” |

Recoded variables in dataset

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| PartyIDIQR | Interquartile range of respondent partisan identification. Bottom quartile = 0; Top quartile = 1; Middle Two Quartiles = NA. |
| AgeIQR | Interquartile range of respondent Age7. Bottom quartile = 0; Top quartile = 1; Middle Two Quartiles = NA. |
| EducationIQR | Interquartile range of respondent education. Bottom quartile = 0; Top quartile = 1; Middle Two Quartiles = NA. |
| HostileSexism | Aggregate respondent level of hostile sexism. Continuous measure where least sexist = 0 and most sexist = 1. |
| HostileSexismIQR | Interquartile range of respondent aggregate hostile sexism. Bottom quartile = 0; Top quartile = 1; Middle Two Quartiles = NA. |
| BenevolentSexism | Aggregate respondent level of benevolent sexism. Continuous measure where least sexist = 0 and most sexist = 1. |
| BenevolentSexismIQR | Interquartile range of respondent aggregate benevolent sexism. Bottom quartile = 0; Top quartile = 1; Middle Two Quartiles = NA. |
| MilAssert | Aggregate respondent level of militant assertiveness. Continuous measure where least hawkish = 0 and most hawkish = 1. |
| MilAssertIQR | Interquartile range of respondent aggregate militant assertiveness. Bottom quartile = 0; Top quartile = 1; Middle Two Quartiles = NA. |
| bing\_score | Sentiment score. Positive sentiment = 0; Negative sentiment = 1; Neither = NA. |